

THE ENGINEERS CLUB AT THE GARRETT-JACOBS MANSION

BALTIMORE'S CLUB FOR PROFESSIONALS

Proposal for Membership

July 2007— June 2008



Inside:

- ◆ Welcome
- ◆ Membership Types
- ◆ Benefits
- ◆ Rates
- ◆ Process
- ◆ Proposal for Membership

MEMBERSHIP IN MOTION



Scotch & Stogie Night



Annual Golf Tournament



Pep Rally Night



Dance Series- Swing Dancing



Crush! Wine Tasting at the Mansion

WELCOME TO THE CLUB!



Creating Connections:

History ~ Family & Friends ~ Business

The Engineers Club is your place to relax, retreat, and re-connect. With 17 rooms and the newly renovated Drawing Room and enclosed Courtyard available for your use in the Mansion, you're sure to find a favorite spot. The staff will make sure you have everything you need to be perfectly comfortable whether you're conducting a meeting, having brunch with your kids, enjoying a beverage in the bar or watching the game on our large-screen television.

Relax

- The Club's own Mt. Vernon Bar is open Tuesday through Friday with drink specials each night. Light up one of our select, premium cigars and catch up with some friends.
- The newly renovated ASHRAE Room is the perfect place to sit back in a plush sofa or club chair, watch the game with a cold beer and your fellow Club members.
- The Club Room features billiards, darts, gaming tables, cable TV, and stereo for your casual entertainment.

Retreat

- The Mansion provides ample space for you to spread out, work quietly, read or stroll through the finest standing example of Baltimore's Gilded Age.
- Tiffany stained-glass windows, sparkling sconces and chandeliers, impressive architecture make for a magnificent escape to a time of elegance and extravagance.

Connect

- A connection to history which is palpable at the Mansion. From the extravagant society functions Mrs. Garrett frequently hosted to the centennial of the Great Fire of Baltimore, The Engineers Club remains connected.
- A connection with friends and family through members events. Our Sunday Brunch is famous for delicious arrays of fresh fruit, vegetables, waffles and omelets made to order. It's the perfect place to get together with those you value most. Prefer a private dining room for your family? No trouble at all, and no extra charge! Pasta dinners on Thursday night are a treat for everyone. Design your own pasta specialty from a selection of pastas, sauces and toppings. We serve the finest Prime Cuts of the finest meats on Friday evenings, cooked to perfection with a side of starch, vegetable, and a side salad.
- Connection to the world through our T1 broadband internet connection available for your laptop in several rooms, a mobile conference call telephone, as well as any AV equipment that will make your presentation unforgettable.

Whatever your reason for joining The Engineers Club, we'll work hard to provide you with everything you need to make your experiences here enjoyable.

WHICH MEMBERSHIP IS RIGHT FOR YOU?



Initiation: \$750
Annual Dues: \$860
Lifetime: \$9,840 no dues ever
Minimums: \$75/calendar quarter

Individual Membership

Portable and personal, this is the ideal membership for an individual or couple who want to use the Club for social and business entertaining. Spouses share membership privileges and one vote.

Lifetime Membership

Available to members in good standing of 10 years or more. All membership privileges are secured without further payment of dues for the lifetime of the member and/or spouse.



Initiation: \$750
Annual Dues: \$860
Minimums: \$75/calendar quarter
Additional Designee Initiation: \$200

Corporate-Sponsored Membership

A company may choose to open a membership in order to use the Mansion or to offer as a perk to an employee. While the company owns the right to change the designee of the membership, that member enjoys all the same benefits as an individual member. Multiple designees may be added to the membership at a significant savings to independently joining. As an added benefit, the corporation will be listed in our directory under their corporate name as well as through the names of designees.



Initiation: \$4,250
Annual Dues: Waived
Minimums: Waived

Special Events Membership

Designed for special events such as weddings and bar/bat mitzvahs, this level of membership affords the member use of our grandest spaces for their special event as well as all of the benefits of membership for the period of time between contract-signing until the end of the month following the event, or a maximum 1 year term. Members may then convert to an Individual or Corporate-Sponsored membership and pay no fees other than pro-rated dues.

Membership privileges of any type apply only to the specified member and spouse and may not otherwise be transferred.

WHAT ARE THE BENEFITS OF MY MEMBERSHIP?



- Complimentary use of the Mansion rooms for business or social entertaining when you purchase food or drink
- Free parking, as available, when dining at the Club
- Spouses fully share membership privileges
- Fine Dining
 - ~ Weekday Lunches
 - ~ Dinner menu in the bar
 - ~ Thursday Night Pasta Dinners
 - ~ Friday Night Prime Rib Dining
 - ~ Sunday and Holiday Brunches
- Private, fully stocked bar
- Special Events
- Reciprocity with over 40 clubs across the country and internationally
- Billiards, darts, chess and backgammon in our recently renovated games rooms
- High-speed internet access in select spaces and conference calling available
- Member Directory
- Networking Opportunities

INDIVIDUAL MEMBERSHIP-PRORATED DUES TABLE

	Individual
July	\$860
August	\$788
September	\$716
October	\$644
November	\$572
December	\$500
January	\$428
February	\$356
March	\$284
April	\$212
May	\$140
June	\$72



Process and Qualification for Membership

Qualifications:

A member/designee is a person who has reached the age of 25 years and shall (1) have a baccalaureate or higher degree from an accredited college or university; and have not less than four years experience in applied practice or, (2) have not less than eight years experience of responsible character in their professional field of expertise. By means of the membership application process shall demonstrate to the Board of Directors that the Member will by personal conduct within and outside the corporation support its purposes, promote its aims, and abide by its bylaws and house rules.

Sponsorship:

Candidates for membership must be sponsored by a member of the Club or its management staff. If the applicant is not acquainted with a member, the Director of Member Services will arrange a telephone interview or personal meeting.

Process:

Candidate shall submit the completed Membership Proposal Application to the Director of Member Services along with payment of appropriate initiation and pro-rated dues. The Candidate will immediately be granted Provisional Membership status allowing for activity at the Club with cash/credit payment until candidacy has been reviewed and approved by both the Membership Committee and Board of Directors at the end of each month. Upon acceptance, a house charge account will be activated in the member's name and a membership card will be provided.

CORPORATE MEMBERSHIP-PRORATED DUES TABLE

Corporate Membership Pro-rated Dues Table

Initiations apply: \$750 for the first designee and \$200 for each additional designee.

# of Designees:	1	2	3	4	5	Additional
July	\$860	\$1,648	\$2,364	\$3,008	\$3,580	\$572
August	\$788	\$1,511	\$2,167	\$2,757	\$3,282	\$524
September	\$716	\$1,373	\$1,970	\$2,507	\$2,983	\$477
October	\$644	\$1,236	\$1,773	\$2,256	\$2,685	\$429
November	\$572	\$1,099	\$1,576	\$2,005	\$2,387	\$381
December	\$500	\$961	\$1,379	\$1,755	\$2,088	\$334
January	\$428	\$824	\$1,182	\$1,504	\$1,790	\$286
February	\$356	\$687	\$985	\$1,253	\$1,492	\$238
March	\$284	\$549	\$788	\$1,003	\$1,193	\$191
April	\$212	\$412	\$591	\$752	\$895	\$143
May	\$140	\$275	\$394	\$501	\$597	\$95
June	\$72	\$137	\$197	\$251	\$298	\$48

Dues are pro-rated for the months remaining in our membership year. Our membership year follows the fiscal year, July 1—June 30. To determine your cost, line up the month joining with the number of designees signing on.

Calculated Savings for Multiple Corporate Designees

Corporate	Initiation	Annual Dues	Averaged Cost/ Designee (dues only)	Total Savings off Individual dues
1st Designee	\$750	\$860	\$860	\$0
2nd Designee	\$200	\$1,648	\$824	\$72
3rd Designee	\$200	\$2,364	\$788	\$216
4th Designee	\$200	\$3,008	\$752	\$432
5th Designee	\$200	\$3,580	\$716	\$720

Proposal for Individual Membership

To the Membership Committee:

I, _____, hereby apply for membership in the classification of Individual Member and affirm that statements in this application are correct and agree that I will be governed by the House Rules and Bylaws as long as my membership shall continue. I further agree to promote the aims of the Engineers Club as far as shall be within my power. The undersigned grants permission to the Club to use images and likenesses in promotional materials at the Club's discretion. Finally, by signing below, I hereby grant permission for The Engineers Club to access my credit report.
A \$75 quarterly activity minimum is required for all individual members.

Applicant's Signature _____ Date _____

The undersigned member or management of the Engineers Club is personally acquainted with the applicant. I hereby endorse his/her consideration for membership.

Sponsor Signature _____ Member's # _____

Approved Date by Membership Committee _____ Representative _____

Approved Date by Board of Directors _____

INDIVIDUAL PROFILE

PERSONAL DATA (Please type or print clearly)

Name _____ Email _____

Home Address _____

City _____ State _____ Zip _____

Home Phone _____ Date of Birth _____ Social Security Number _____

Place of Birth _____ Citizenship _____

Marital Status _____ Spouse's Name _____

EDUCATIONAL DATA

College/University _____ Years Attended _____

Degree(s) _____

PROFESSIONAL DATA

Current Industry _____ Your Title and Department _____

List any certifications, licenses, or registrations you have: _____

Company Name _____

Business Address _____

City _____ State _____ Zip _____

Business Phone _____ Fax _____ Email _____

Company Product/Business _____

Principal Job Function _____ Total Years of Experience _____

Professional Organizations _____

PAYMENT METHOD

Check # _____ Credit Card _____ Initiation: _____

Name on Card: _____ Exp Date _____ Pro-rated Dues: _____

Authorized Signature _____ Total: _____

Complete and Fax to 410-783-9372 or mail to
 11 West Mount Vernon Place, Baltimore, MD 21201

ESB use only Class: _____

Membership Number: _____

Proposal for Corporate Sponsored Membership

To the Membership Committee:

The organization hereby applies for membership.

I, _____ will represent the organization and affirm that the statements in this application are correct. I agree that the organization and the designees will be governed by the House Rules and Bylaws as long as our membership shall continue. The organization further agrees to promote the aims of the Engineers Club as far as shall be within our power. By signing below, I hereby grant permission to the Engineers Club to access relevant credit history reports. Signatures represent legally binding contract between the corporation (ESB) and applicants. The undersigned grants permission to the Club to use images and likenesses in promotional materials at the Club's discretion.

A \$75 quarterly activity minimum is required for all designees.

Representative's Signature _____ Date _____

The undersigned member or management staff of the Engineers Club is personally acquainted with the organization and the applicant. I hereby endorse their application for membership.

Sponsor Signature _____ Members # _____

Approved Date by Membership Committee _____ Representative _____

Approved Date by Board of Directors _____

COMPANY DATA (Please type or print)

Company Name _____

Federal Tax I.D. _____

Business Address _____

City _____ State _____ Zip _____

Phone _____ Fax _____ Website _____

Company Product/Business _____

THE ATTACHED DESIGNEE/DESIGNEES PROFILE MUST BE COMPLETE AND ATTACHED TO THIS APPLICATION.

PAYMENT METHOD

Initiation: _____

Check # _____

Credit Card _____

Pro-rated Dues: _____

Name on Card: _____

Exp Date _____

Total: _____

Authorized Signature _____

Complete and Fax to 410-783-9372 or mail to
11 West Mount Vernon Place, Baltimore, MD 21201

Corporate Designee Profile

THIS PAGE IS A CONTINUATION OF THE PROPOSAL FOR CORPORATE MEMBERSHIP

Use additional pages if more than one Designee is designated

INDIVIDUAL PROFILE PRIMARY MEMBER

MEMBERSHIP # _____

PERSONAL DATA (Please type or print)

Leave blank. For ESB use only

Name _____ Email _____

Home Address _____

City _____ State _____ Zip _____

Home Phone _____ Date of Birth _____

Place of Birth _____ Citizenship _____

Marital Status _____ Spouse's Name _____

Social Security Number _____

EDUCATIONAL DATA

College/University _____ Years Attended _____

Degree (s) _____

PROFESSIONAL DATA

Current Profession _____

List any certifications, licenses, or registrations you have: _____

Your Title _____ Department _____

Business Phone _____ Fax _____ Email _____

Principal Job Function _____ Total Years of Experience _____

Professional Organizations _____

ACCEPTANCE

Applicant's Signature _____ Date _____

- Addition of Designee
- Transfer of Designee

Please make copies for each designee including the primary designee to complete.

Complete and Fax to 410-783-9372 or mail to
11 West Mount Vernon Place, Baltimore, MD 21201